

At The

# CROSSROADS

Annual Report Fiscal Year 2010

## REPORT ON FISCAL YEAR 2009

The last few years at Crossroads Fund have seen unprecedented growth. During fiscal year 2007 we celebrated our 25th Anniversary, which was capped off by our first gift of \$1 million to seed an endowment; during fiscal year 2008 we received our largest gift ever from an individual donor, a bequest of \$400,000. During these heady financial times, we passed the \$5 million mark in total grantmaking over our history, as well as gave out grants to a record number of groups working for social and economic justice.

Not surprisingly, in fiscal year 2009 the story was a little bit different — as it was for so many. There were some challenges, but with every obstacle there was a positive side. Here are some examples:

- We saw a decline in the dollar amount of gifts, but we received more gifts overall.
- We were able to leverage ongoing support and resources for our grantees and expand our technical assistance offerings, including innovative partnerships with local funder Polk Bros Foundation and the national Cricket Island Foundation, to provide grantees one-on-one consulting time on topics like fundraising, financial management, and organizational development.
- We were able to provide consistent, ongoing support to our regular grantee partners and maintain Seed Fund grantmaking at fiscal year 2008 levels.

We know that the external situation may remain unstable for some time. We are proud to report that our overall position is strong and stable — and we appreciate YOU for all you have done to help keep us that way!

We are so grateful to our base of 1,000 donors — but in a city this size, we think that we could easily have 2,000 donors. We are asking for your help to make it happen!

The bulk of this annual report includes the list of Crossroads Fund donors. First, find your name on this list (Hooray! Thank you!). Then, take a minute and look through the list — whose name *doesn't* appear? Who do you know who would like to learn more about Crossroads Fund — or should learn more about Crossroads Fund?

Over the next five years, Crossroads Fund has an ambitious goal — to double the number of donors who contribute to our work. The first step in this effort is to get the word out about who we are and what we do — and YOU can help.

Please consider using the enclosed reply device to send us three to five names of folks who you think would like to learn more about the Crossroads Fund. In return, we will send them a copy of our fall newsletter and a letter introducing ourselves and our work. We will also include a simple way for them to let us know if they would prefer that we not continue to contact them. In addition, we will never sell or trade their names.

Over the next few years, we will introduce other ways to ask our closest friends — like you — to help us find new friends. We hope that we can count on your assistance in these efforts.

Thank you again for all you have done to support social change in Chicago this year. And thank you also for helping us to find new folks who want to promote social justice issues in Chicago.

Warmly,



Lisa Marie Pickens



Barbara Kemmis



Jeanne Kracher

# AUDITED FINANCIALS: YEAR ENDED JUNE 30, 2009

## Statement of Financial Position (Restricted and Unrestricted)

### Current Assets:

Cash .....	\$916,552
Investments .....	\$33,073
Receivables .....	\$28,294
Prepaid Expenses .....	\$6,435
Deposit .....	\$0
<b>Total Current Assets .....</b>	<b>\$984,354</b>

Office Equipment, net of accumulated depreciation of \$61,219 and \$56,274 in 2009 and 2008 respectively \$6,110

Long Term Investments .....	\$776,163
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<b>Total Assets .....</b>	<b>\$1,766,627</b>
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### Liabilities and Net Assets

#### Current Liabilities:

Accounts Payable and Accrued Liabilities .....	\$2,023
Grants Payable .....	\$0
Net Assets .....	\$1,764,604

<b>Total Liabilities and Net Assets .....</b>	<b>\$1,766,627</b>
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Change in Net Assets .....	(\$326,959)
Net Assets, beginning of year .....	\$2,091,563
Net Assets, end of year .....	\$1,764,604

## Statement of Activities (Unrestricted)

### Support and Revenue:

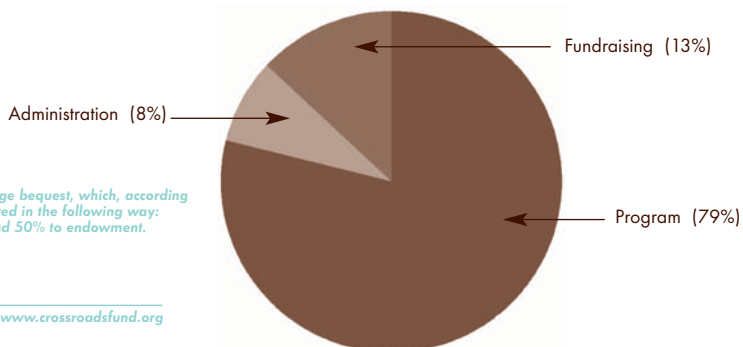
#### Contributions

Funding Exchange Endowment Share .....	\$53,024
Foundation Grants .....	\$97,400
Individuals .....	\$202,202
Net Assets Released from Restriction .....	\$282,651
Endowment Distribution .....	\$43,250
Investment Income .....	\$28,545
Special Events Proceeds .....	\$95,132
Special Events Expenses .....	(\$26,845)
Other .....	\$17,144
<b>Total Support and Revenue .....</b>	<b>\$792,503</b>

### Expenses

Program Services .....	\$660,908
Support Services .....	\$176,605
<b>Total Expenses .....</b>	<b>\$837,513</b>

## Breakdown of Expenses Fiscal Year 2009



*\* In FY09 the Crossroads Fund received a large bequest, which, according to our gift acceptance policy, has been allocated in the following way: 10% to general operating, 40% to reserve and 50% to endowment.*

Our complete audit and 990 are available at [www.crossroadsfund.org](http://www.crossroadsfund.org)

# CROSSROADS FUND DONORS

Every year, Crossroads Fund must raise its entire operating budget. We are a public, community foundation in every sense of the word –we count on the support of our entire constituency to provide sustenance for the core of our programs in grantmaking and technical assistance.

Because of this philosophy, you'll notice that the following donor list is formatted a little bit differently. For years we have received feedback that people would like to see an alphabetized list that does not differentiate donors based on their giving level. After careful consideration and discussion, we decided to oblige. This year's donor list is organized alphabetically and acknowledges the fact that it takes gifts at all levels, both small and large, to sustain the work of Crossroads Fund.

Thank you to all of our incredibly generous individual, institutional and foundation donors. You are the ones who make it all happen, year after year.

## 7.1.2008 to 6.30.2009 Contributors to General Fund

Those who have contributed in each of the past five years are in bold print.

\* Also gave to Chicago Friends of WE-ACTx – Rwanda

+ Also gave to Lisa Fittko Internship Fund

# Also gave to Fire This Time Fund

~ Also gave to another Donor Advised Fund

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Crossroads Fund supports community organizations working on issues of social and economic justice in the Chicago area. A public foundation, Crossroads Fund pools the resources of individuals, foundations and businesses, building a broad base of support for grassroots organizations for social change.

Crossroads Fund is a member of the Funding Exchange, a national network of locally-based community foundations committed to supporting grassroots groups that address critical issues in their regions. For more information, go to [www.fex.org](http://www.fex.org).

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# BEYOND THE GRANT: REACHING OUT IN 2009

Crossroads Fund provides more than funding for our grantees. Through our technical assistance trainings and public programs, we create opportunities for groups working for social justice to become more sustainable, organize across issues, and build movements for social change. In 2009, we helped our grantees better understand the origins of our current financial crisis and its impact on their organizations and constituents. We provided workshops on financial management and fundraising within the current economic climate, and many grantees had the opportunity to work one-on-one with consultants to address issues most pressing to their organizations. Grantees also solidified relationships with one another as they discussed the effect of the housing crisis, unemployment and other critical economic justice issues on their constituencies.

We also facilitated opportunities for our grantees and supporters to address the interconnectedness of social justice issues and communities. At the close of our 2008 grantmaking cycle, we noticed a growing sector of groups organizing for change in criminal justice policies and systems. In fall 2008, we gathered our criminal justice

grantees, who shared strategies for building a strong, effective criminal justice movement in Chicago. We followed this convening with a public program examining how criminal justice intersects with other issues, including detainment of undocumented immigrant workers, police harassment of homeless LGBT youth, criminalization of low-income and public housing residents and police violence against young women involved in the sex trade and other street economies.

Crossroads Fund looks forward to ongoing technical assistance, cross-issue dialogue and movement-building opportunities in 2010.

## WANT TO LEARN MORE ABOUT GRANTMAKING AT CROSSROADS FUND?

Visit our website, [www.crossroadsfund.org](http://www.crossroadsfund.org) to view a description of our grantmaking programs and a complete list of Crossroads Fund grantees.



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